

replacement parts industries, inc.

"The Alternate Source"

NEWS RELEASE

Contact: Joan Woodlock, Vice President, Marketing & Customer Service Office: (818) 882-8611 x137 • Fax: (818) 882-7028 • E-mail: joan@rpiparts.com

For Immediate Release

RPI AND GEMS-IT TEAM UP TO KEEP PARTS AVAILABLE FOR CUSTOMERS

Chatsworth, CA. – Replacement Parts Industries, Inc. (RPI) and GE Medical Systems Information Technologies (GEMS-IT) have made arrangements in which RPI is now the source for replacement parts for the Marquette ECG analysis systems CASE 12/15 and MAC 12/15, as well as the T1800/T1900 model Treadmills, since GEMS-IT needed to discontinue parts support for this equipment.

In an effort to provide continued support and replacement parts that otherwise would be not be available after the equipment was discontinued, the company approached RPI with a rather unique concept – RPI would purchase parts directly from GEMS-IT for this equipment and provide some technical support. By teaming up, the two companies have made it possible for the owners of this equipment to be able to maintain it for a longer period of time, allowing a smoother transition to replacement equipment purchases.

RPI purchased the remaining quantity of discontinued parts from GEMS-IT at close out prices and as a result is offering these parts at prices at least 25% less than the original prices when buying direct from GEMS-IT. The same 90 day warranty that GEMS-IT offered will also apply to these parts when purchased through RPI.

"It's really a win-win situation for everyone, especially the customer. RPI is the leader in replacement parts and tech support for healthcare equipment so this arrangement with GEMS-IT was a perfect fit for RPI. For more than 30 years, RPI has manufactured or directly sourced new parts for all kinds of equipment from centrifuges to sterilizers, but this is the first time we have ever offered parts that come directly from an OEM", stated Ira Lapides, President and CEO of RPI.

"We have limited stock of these parts and once our stock is depleted, we will not replenish our supply – basically, once we sell what we have in stock, they will be gone forever, so we encourage the owners of this equipment to stock up on their inventory at great prices," said Lapides. For a complete listing of all parts available, visit the special RPI websites www.rpiparts.com/caseparts and www.rpiparts.com/macparts or contact RPI at (800) 221-9723.

#